Prodways significantly expands its market coverage in Asia with the signing of 4 new partnership agreements

After participating in the international 2016 AMUG conference, Prodways, a subsidiary of Groupe Gorgé, significantly expands its market coverage in Asia with the signing of 4 partnership agreements:

- DUORUI in China, FUSIONTECH in South Korea, FS HITECH in Malaysia, and BOSTW in Taiwan.

Prodways made the strategic choice to sign agreements with well-established companies in Asia, known for their technological background and competencies, excellent level of service, and knowledge of the 3D printing sector.

These new partnerships will enable Prodways to strengthen its sales and distribution network and to provide customers operating in Asia with a complete range of solutions based on both MOVINGLight® and laser sintering technologies.

In China, Prodways and DUORUI announced that they have entered into a partnership to introduce MOVINGLight® technology to the Chinese market. DUORUI is a new company founded by BIDONG, an industrial company active in various high-tech markets. DUORUI will be composed of 3D printing experts and a growing network of local, experienced sub-partners allowing for vast geographical and vertical markets coverage in China. DUORUI will have its own machine for demos and trainings and will provide technical support for Chinese customers.

Regarding the newly released "Prodways powered by Farsoon" laser sintering technology, FUSIONTECH in South Korea, FS HITECH in Malaysia, and BOSTW in Taiwan decided to sign partnership agreements to distribute the ProMaker P series line, offering high thermal stability with optimized mechanical properties, combined with a fully digital, ultra-fast and high-precision laser scanner. In addition, they will offer the large Prodways portfolio of powders and adopt Prodways' open materials strategy, aiming to facilitate innovation for the Asian market.
As complementary technologies, FS HITECH and BOSTW will promote both MOVINGLight® and laser sintering product lines.

These 4 new partnership agreements in Asia, combined with the recent announcement of the sale of the first six laser sintering machines, confirms Prodways’ ascent toward becoming the third-largest global player with a multi-technology offer.

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About Prodways

Prodways, a subsidiary of Groupe Gorgé, assists major industrial firms with innovations and production processes by providing high-end solutions for additive manufacturing. Prodway’s strategic positioning is to combine the necessary technological solutions with the capacity to provide services and support necessary to help companies develop and meet industrial challenges by:

- providing a top-quality, state-of-the art industrial solution
- providing a complete range of technologies to meet their needs in terms of productivity and reliability
- developing materials suited to industrial constraints (mechanical properties, biocompatibility, flammability etc.)
- proposing product design and engineering and consulting on production technologies and processes
- qualifying business processes beforehand by creating test parts and process simulations
- proposing manufacturing solutions for back-up and peak reduction
- investing in innovative players in the 3D ecosystem.

Prodways is now one of the few players able to overcome all industrial challenges and boost the emergence of additive manufacturing in series production. Prodways’ offer is backed up by additional activities that enable it to position itself as a serious rival to the two global market leaders and also become the only company outside the USA to offer clients a wide range of 3D printing technologies and a complete range of 3D printing services.

For further information: [www.prodways.com](http://www.prodways.com)

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